“I have no words to express how grateful our family feels to have the Club here for us!!! You are an amazing group of well-hearted people who believe in the potential of every child.”

- Member Parent

THANK YOU FOR A GREAT 2018!!
THANK YOU FOR A GREAT 2018!!

2018 was a monumental year for our organization! Thanks to generous supporters like you, we raised close to $1.4 million in support of our Great Futures Campaign and completed major renovations of the Club. We built a new accessibility ramp to ensure equal access for all. We reconfigured our entryway and added cameras to increase security. We upgraded our fire systems to improve safety. We painted walls, laid new flooring and retiled the pool deck, all in an effort to provide our youth with a first-class facility and experience. And, we built Watertown’s FIRST AND ONLY TEEN CENTER!

We served over 1,000 registered members in 2018 and reached an additional 2,000 youth through partnerships and services. We provided over $25,000 in financial aid to those in need attending our Summer Camps, Swim Lessons and After-School Drop In programs.

In 2019, we will continue to be a safe haven, providing guidance and support for all our members. We will remain focused on programs and activities that promote Healthy Living, Academic Success and Character and Leadership Development. And, we will keep increasing our impact by serving more youth and teens than ever before!

We wish to thank all those who helped us get to where we are today! None of this would be possible without the support of our committed Board of Directors, donors, and community members.

With gratitude,

Renee Gaudette
Executive Director
OUR MISSION: To inspire and enable all young people, especially those who need us most, to reach their full potential as productive, caring, and responsible citizens.

OVER 2,000 youth served annually

OVER 1,400 registered members including 265 teens

On a typical weekday, 95 children and teens attend the Watertown Boys & Girls Club

WHERE THEY LIVE
70% Watertown
9% Belmont
5% Arlington
4% Waltham
12% Other

ETHNICITY
44% Caucasian
10% Hispanic/Latino
9% Asian
5% Black or African American
32% Not Reported

FINANCIAL REPORT

Unaudited FY 2018 Financial Report
Operating Fund

*Does not include capital campaign contributions.

REVENUE

<table>
<thead>
<tr>
<th>Source</th>
<th>Revenue</th>
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</thead>
<tbody>
<tr>
<td>Program Revenue</td>
<td>$283,893.73</td>
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<tr>
<td>Membership Dues</td>
<td>$15,446.11</td>
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<tr>
<td>Facility Rentals</td>
<td>$150,150.46</td>
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<tr>
<td>Investment Income</td>
<td>$85,957.59</td>
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<tr>
<td>Special Events</td>
<td>$231,470.25</td>
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<tr>
<td>Foundations &amp; Grants</td>
<td>$211,472.41</td>
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<tr>
<td>Annual Giving</td>
<td>$121,218.37</td>
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<tr>
<td>Misc</td>
<td>$1,354.99</td>
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<tr>
<td><strong>Total</strong></td>
<td>$1,100,968.91</td>
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EXPENSES

<table>
<thead>
<tr>
<th>Category</th>
<th>Expense</th>
</tr>
</thead>
<tbody>
<tr>
<td>Wages &amp; Payroll Taxes</td>
<td>$465,087.34</td>
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<tr>
<td>Benefits</td>
<td>$71,223.69</td>
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<tr>
<td>Utilities</td>
<td>$98,557.62</td>
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<tr>
<td>Facilities</td>
<td>$18,948.48</td>
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<tr>
<td>Program Expenses</td>
<td>$122,238.10</td>
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<tr>
<td>General &amp; Admin</td>
<td>$49,758.84</td>
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<tr>
<td>Fundraising</td>
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<td>Insurance</td>
<td>$31,298.51</td>
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<tr>
<td>Depreciation &amp; Interest</td>
<td>$41,317.21</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>$938,937.66</td>
</tr>
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</table>
In 2017, we launched the GREAT FUTURES CAMPAIGN with a goal of raising $1.4 million dollars. In 2018, we completed the renovation!

Creation of a Teen Center that has brought in more teens than ever before.

Pool deck & walls completely re-tiled

Renovated entry way to increase security

New mats & scoreboard in the gymnasium

New paint & flooring throughout building

Plus a completely renovated office area, new entry vestibule, installation of proper ADA compliant ramp, addition of a conference room, 2 new bathrooms for members, an exterior canopy & all new landscaping.

We have reached 92% of our goal!

Please join the Great Futures Campaign to help us reach 100%!

Pledge your support & make a donation at greatfutureswatertown.com

GOAL $1,400,000

$1,299,000

FAMILY INCOME
7% Below $20,000
15% $20,000—$50,000
10% $50,000—$100,000
7% $100,000—$150,000
5% Over $150,000
56% Not Reported

15% Members live in single parent households

105 Members reported qualifying for free or reduced lunch

LANGUAGES SPOKEN IN HOME OTHER THAN ENGLISH
Arabic, Armenian, Chinese, Farise, French, German, Hebrew, Hindi, Japanese, Latvian, Persian (Pari), Portuguese, Romanian, Russian, Spanish, Thai & Turkish.
A Year of Accomplishments

The Renovation

This year was about improvement and positive change. With tremendous thought and the support of the Great Futures Campaign donors, the Club undertook a large renovation project which included the following:

- Creation of a Teen Center
- Renovation of the Entry Way to Increase Building Security
- Accessibility for All with the Installation of a Proper ADA-Compliant Ramp
- New Gymnasium Wall Mats & Scoreboard
- Addition of a Conference Room where members can do homework in a quiet space and also have a private meeting place with our Social Work Interns.
- Complete Re-Tiling of Pool Deck & Walls
- New Paint and Flooring Throughout Entire Club
- Updated Administrative Office Space
- Updated Exterior with Plantings, New Fencing and Large Canopy Covering the Walkway/Entrance

Thank you so much to our generous donors!
FROM ALL OF US HERE AT THE CLUB...

Swim Team Success
In April, our swim team, the Wavemakers, placed 2nd overall at the National Boys & Girls Club Swim Meet in Florida. Donor generosity helped to fund the trip as many cannot afford to attend without that financial support.

International Members
Many kids who just moved to the USA started at the Club and picked up the English language in just weeks. They had a safe place to go while their parents worked, had homework support, learned to play chess and joined their first sports team.

Summer Camps
We ran both our Summer Adventure Camp at Hale Reservation and our Swim Camp and served over 100 kids each week for 10 weeks. Donors supported over $20,000 in camp scholarships to support families in need.
Teen Members
Our Teen Center, supported by a Teen Director, has already produced a 20% increase in Teen memberships this fall. As well, over 100 teens participated in our Teen Night Out Series in 2018.

Holiday Spirit
Over 200 kids attended our Holiday Party and due to donor generosity, each one received a gift. We were also able to provide gifts for many families who could not otherwise afford to buy gifts for their children.

Online Registration
This year, we launched our first online registration service which allows parents to easily sign up their children as members as well as register for all programs and events.

Last Minute Productions
Dave Leon
Lodge Piave Flume 1036 Sons of Italy
James Loughlin
Thomas Lutz
MacDonald, Rockwell & MacDonald
Funeral Home
Darlene & Fran MacDonald
David MacDonald
D emo ire Mac Neil
Barbara P. Madden
John & Janet Madden
S azi Marden
Kristin Martel
George & Esther Masteralexis
Clare McCurley
Thomas McCurley
Bob McDonough
Kevin McMahon
Roberta Miller
Gerald & Sylvia Missal
Ashok Modak & Phyllis Birnbaum
Sean Nartiff
National Grid
Lisa Nichols
Mike & Jeanne Nisbet
Danielle & Jamie O’Connor
Brian O’Donnell
Rob & Vanessa O’Neill
Paul & Elizabeth O’Reilly
Pia Owens
Anthony Paolillo
Tom Parshley
Lise Paul
James Pazzanese & Kate Grimes
Ed Pendleton
William Peverill
Demetrius Pierrakos
John Portz
Post 41 AMVETS, Inc
Republic Services
Riverside Management Group, LLC—Dunkin Donuts
Rockland Trust
Russian School of Mathematics
Janice & Robert Sacco
SAS Security Systems
Matthew Scanlon
Carol Sexton
Margaret Sheehan
William & Debra Simmons
David Slatcher
Martin Spillane & Conor McKevar
Pat Stenson
Eric Sterite
Stop & Shop Supermarket Company
Edward Sugrue
Catherine Synnott & Mary Michaels
Theresa Sheehan Barba
Warren Tolman
Travel Showcase, LLC
Dan & Lauren Unsworth
Darshna Varia
Daniel Wall
Watertown Fire Fighters
Watertown Mall
Watertown Youth Baseball
Kendall Watts
Christine & Craig Williams
WJ Nealon Commercial Realty
World Class Logistics
Michael Zildjian
Increased Number of Youth Served
This past year, our total number of members increased as well as the number of youth we serve through swim lessons, indoor soccer league, Biddy basketball, Kids Night Out and the many other programs and events happening here at the Club.

We Have Continued to Keep Our Membership Fee Affordable
Despite rising costs, we have been able to maintain the low annual membership fee of $25.00 in order to give families who are struggling financially, a safe, active and fun after-school option for their children.
Hi there Renee and the staff at The Watertown Boys & Girls Club,

I just want to take a moment to say thank you to all the staff members from the bottom of my heart. My son has been a member since 3rd grade and he has enjoyed countless afternoons on the basketball court and has even won sportsman of the month way back in 3rd grade. He has attended the Club almost every day this school year and is motivated by the staff in the new Teen Center with daily encouragement and incentives to complete his homework.

In years past, he has struggled with his grades, mostly due to his lack of motivation. I tried everything. Tutors, after-school programs, keeping in contact with his teachers and even thought to stop all his sports. His report card has never really reflected his true potential! His report card this year has been a complete turn around!!!! He received STRAIGHT A’s this quarter and he and I are both beaming with pride! He told me that many of the staff members recognized his hard work and gave him an extremely generous gift card in front of all of his peers.

The work was done by my son but the motivation and encouragement he was given was by the club and staff members, including the Teen Center staff! And for that I cannot say thank you enough! The new Teen Center is doing great things!

Please continue to inspire the youth of Watertown and know that you ALL DO MAKE A DIFFERENCE!!!!

Best,
Mom
FROM THE PARENTS

Dear Watertown Boys & Girls Club,

Thank you for your newsletter and thank you for helping Mark. I wish I was in the position to help you help The Mark’s of the world as you helped our family too.

My daughter is on the autism spectrum and has been coming to the Boys & Girls Club on and off for several years now, mostly to swim after school.

This summer, your opening the possibility for her to attend Camp Hale was particularly meaningful to us. She had a very bad year at a private school for kids on the spectrum and was displaying behaviors on a regular basis. The direction she was headed was bad and so we took her out of the school and needed a summer camp that would help her recollect herself and transition to her new school. Her behaviors were not in line with her character. All she wanted was to be normal and to be with typical kids and have typical experiences. All anyone suggested were camps specially designed for kids on the spectrum. As a mom, I knew that she needed a place that would help her restore her dignity and that entailed (in her case) going and doing things she had seen her typical older sister do.

The Watertown Boys & Girls Club offered us such an opportunity by allowing her to go to Camp Hale with an aid. You trusted us and especially my daughter when no one else would. At the WBGC Camp Hale, she participated in some of the normal programs including swimming, fishing and hiking. All of which she had not done for over a year. What this did was enable was my daughter to understand that others knew she could do these things and that helped my daughter believe in herself again. Now, she is doing much better in a new school setting and the summer program at the Watertown Boys & Girls Club made all the difference in getting her on this path. As a family, we can breathe again and she is on such better footing. So thank you!! We are forever indebted to your trust and support.

Best regards,
Mom
FULL-TIME STAFF MEMBERS
Renee Gaudette, Executive Director
Jen Bray, Director of Development & Marketing Communications
Kerry Evans, Operations Director
Rob O’Neill, Program Director
Rhode Moise, Teen Director
Jane White, Athletic Director
Sadie Graham, Aquatics Director

PART-TIME STAFF MEMBERS
Sajda Abbas, Front Desk, Aquatics
Jesse Bartolozzi, Front Desk
Nate Barton, Aquatics
Jazmine Blaine-LaSanta, Front Desk
Noah Brennan, Athletics
Tommy Brennan, Camp
Theresa Cabral, Front Desk & Aquatics
Joseph Chomthakham, Camp
Emily Evans, Front Desk
Rafael Faria, Aquatics
Kerri Foley, Camp
Kenneth Follette, Aquatics
Robert Gaudette, Bookkeeper
Asher Harris, Camp
Erin Hickey, Aquatics
Alec Holland, Aquatics
David Inacio, Camp
Didar Jajan, Front Desk
Zach Mazzie-Smith, Aquatics
Seamus Murphy, Camp
Katherine Nilov, Aquatics
Abigail Peterson, Aquatics
Amanda Porter, Camp
Liana Rice, Aquatics
Heidi Rush, Aquatics
Julia Siegel, Camp
Janelle Tribble, Camp
Albert Yildirim, Aquatics

DONORS WHO SUPPORTED THE GREAT FUTURES CAMPAIGN

Friend $5,000-$9,999
Brett & Kristen Dean
The Demoulis Foundation
Kelly & Anthony Donato
JD & Amy Donahue
The Galligan Family
Philip Greenough &
Jamie Parker
Domenic & Lydia Lalli

Fan $1,000-$4,999
Artemis Yoga
William F. Bloomer
Janet & Paul Buck
Dan Carroll & Friends
John Cimino
Jeff & Linda Corrigan
Nancy & Steve Donovan
Dunkin Donuts, “The Plante Management Group”
East Cambridge Savings Bank Foundation
Kerry Evans
Anne Fitzpatrick & Chris Penland
In Memory of Beverly Gaudette
In Memory of Arthur B. Keefe
John Labadini
Anthony & Nicole Lamacchia

Sergeant John MacLellan
Munhall Fuel
Greg Murphy
Mark Tardiff
TD Charitable Foundation
Watertown-Belmont
Chamber of Commerce
Watertown Landscaping
John Lawn
John Kilcoyne
MacDonald, Rockwell &
MacDonald Funeral Home
The Madden Team
Tom Manzelli
John McElhenny
The Mungar Family
Tony Paolillo
Stephen & Katherine Raute
Rockland Trust
Rotary Club of Watertown
Mr. & Mrs. Robert P. Shay, Jr.
Watertown Community Foundation, Inc.
WJ Nealon Commercial Realty
Bill York
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**Champion $100,000+**
- Anonymous
- Amelia Peabody Charitable Fund
- Boylston Properties
- Highland Street Foundation
- Watertown Savings Bank

**Hero $50,000-$99,999**
- H & K Insurance / Kilcoyne Family
- Eileen Hsu-Balzer

**Partner $25,000-$49,999**
- Anonymous
- Joe & Marylynn Antonellis
- Cambridge Savings Bank
- Graphic Connections, Paul DerBoghosian
- International Brotherhood of Electrical Workers Local 103
- Steve & Lynda Messina

**Believer $10,000-$24,999**
- Armenian Youth Foundation
- Belmont Savings Bank Foundation
- Estate of G. Eugene Dacey
- Eastern Bank
- Eastern Clothing, Robert J. & Kim Airasian
- Grainger Foundation
- Family of Malcolm J. Hecht, Jr.
- Kelley & Donald MacDonald
- Brian McDonald
- Alan Medville & Roberta Miller
- Officer Joseph Reynolds
- Malcolm W.P. Standberg Trust
- The Whitney Family

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Zheng Zhufeng
Melissa Zweigbaum